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## **GENERAL MANAGER**

*Operation management and develop the trade relations*

### **MAIN PROFESSIONAL EXPERIENCE**

**(2009 - 2012) General Manager of Tera Hotels & Resorts (New Caledonia – South Pacific)**

In charge four hotels: Oure Tera\*\*\*\*, Tieti Tera\*\*\*, Kanua Tera\*\*\* and Royal Tera\*\*\*\*

- Pre-opening program and opening Kanua Tera \*\*\* (04-2009) and Tera Royal \*\*\* (02-2010)
  - Establishment of a Marketing and Commercial Policy with a quality system
  - Financial and accounting with the establishment of a management control
  - Human Resources Management of Group
  - Restructuring of the head office with redefining action (Head office⇒ Hotels).
- 610 Rooms, 4 Restaurants, and 560 Employees [www.tera.nc](http://www.tera.nc)

**(2008 - 2009) General Manager of Ambre Hotel \*\*\*\*Sup APAVOU HOTELS GROUP (Mauritius - Indian Ocean)**

- Operating Management
- Renovation hotel program, opened.

298 Rooms, 4 Restaurants, 3 Bars, Fitness center and SPA – 450 Employees

**(2005 - 2008) New Caledonia Hotels & Resorts Group (Noumea - New-Caledonia / South Pacific)**

(02/2007 – 06/2008) **Group General Manager**

Nc Coral Palms\*\*\*\*\*, Nc Park \*\*\*\*, Nc Nouvata\*\*\*- Nc Pacifique\*\*, and Nc La Casa Del Sole\*\*\*

- Quality control and Operating Management
  - Strengthening of marketing with a political opening to the international market (Wholesalers)
  - Establishment of a new administrative
  - Reconstruction of the team management of the group
- 540 Rooms and 4 Restaurants – 220 Employees

**(2005/2007) General Manager NC Coral Palms Island & Resort \*\*\*\*\***

69 Rooms and 2 Restaurants – 70 Employees

**(2004 - 2005) GENERAL MANAGER of Château d'Esclimont \*\*\*\*L (St Symphorien-Le-Château – France)**

Small Luxury Hotels Of the World Group

- Management Operating (Hotel and Gastronomic restaurant \*)
  - Establishment of a commercial platform internal
- 53 rooms and suites, 2 restaurants and 7 meeting rooms, bar and pool - 72 employees

**(2002 - 2004) RESORT EXECUTIVE GENERAL MANAGER Hotels of KARIBEA, SALAKO\*\*\*, PRAO\*\*\* and CLIPPER\*\*\* (Gosier - Guadeloupe French West Indies)**

- Establishment of a Resort from three hotels
  - Establishment of a Social and Economic Unit
  - Plan for Training and Management,
- 320 rooms, 3 restaurants, 2 bars, 145 employees

## PROFESSIONAL EXPERIENCE

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(2000 - 2002) EXECUTIVE GENERAL MANAGER New Hotel Roblin\*\*\*\* ERGHOT Group (Paris-France)  
(1999 - 2000) EXECUTIVE GENERAL MANAGER Hotel CLARET \*\*\*- La Villa Romaine" (Paris)  
And "Le Grand Hotel des Gobelins\*\*\* » (Paris)  
(1998-1999) Chief Pucier on MS LE LEVANT Deluxe Cruise Line, Compagnie des Iles du PONANT (CGM Group)  
(1994 at 1998) EXECUTIVE MANAGER, CALBERT Group (USA – Florida) 3 hotel restaurant, 120 employees  
(1994) Council Engineer - Relationship Department CRITERES Group (Paris – France)  
(1994) Restaurant GENERAL MANAGER - Michel Montignac Restaurant (Paris – France)  
(1991 - 1994) Instructor & support engineer Software - Group CRITERES (Paris – France)  
(1991) Chief Purser French department on the ship NORWAY ex "France".  
(1991) Front Desk Manager- La Villa\*\*\*\*\* (Paris – France)  
(1990 - 1991) Hotel Restaurant Teacher - Mederic School (Paris – France)  
(1989 - 1990) Hotel Restaurant Teacher AFEC. (Paris – France)

### Le Meridien Group

(1987-1988) Assistant Hotel Manager - PR department Le MERIDIEN\*\*\*\*\* (Montreal - Canada).  
(1986-1986) Assistant Restaurant Manager Le MERIDIEN\*\*\*\*\* (Trois îlets - Martinique - French West Indies)  
(1986) Maitre D' in Le MERIDIEN\*\*\*\*\* (St François - Guadeloupe - French West Indies)  
(1983-1984) Waiter in La Veille Tour\*\*\*\*\* (Gosier - Guadeloupe – French West Indies)

## PROFESSIONAL TRAINING

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BEP CAP (Restaurant) (First and second level Restaurant school)  
B T H Hotel and restaurant (Bachelor's degree in Hospitality Management, High hotel school graduate Technician)

B T S Accounting with option data-processing (University graduate accounting)

- Training in technical accounting and payroll input element in hotel industry
- Training on software hotels:  
(MICROS, INNSITE, GESTHOTEL, OCTAVE, PROLOGIC, GHM, HIS, ALLEGRO, MGM INN, AMADEUS ROOM AND MASTER)).
- Computer Training on accounting software:  
(SAARI, ORDIGESTION, CIEL COMPTA & PAYE).
- Computer Training office (Windows and Office package).
- Teacher training in hotel and restaurant industry.
- Training in Human Resource (Conflict Management)
- Training in the method OVAR (HEC Prof. Luc JORDAN)

Since 2011 Teacher EGC (Sales and Economy Management - South Pacific University)

## LANGUAGES

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English: Fluent  
Spanish, and Italian: Read and spoken.  
Notions: Portuguese and Dutch

## CENTER OF INTEREST AND OTHER

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Interest in Asian cultures.  
Since June 2004 Member of the Lions Club –  
Since 2011 - Speaker of competence in portfolio, EPP TRE  
(Preparation of Professional and Technical Job Search project) to EGC South Pacific.  
2009-2011 - President of the ACHINC (Caledonian Union Hotel Manager) - Pilot licence BPP (IFR, VFR)