

**Jean F. Luk LE WEST**

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## GENERAL MANAGER

*Operation management and develop the trade relations  
Mobility and flexibility*

### MAIN PROFESSIONAL EXPERIENCE

#### **(2011-2014) General Manager of ANFA Hotels, Restaurants, Resorts & Casinos Group (West Africa)**

*In charge four properties*

*Airport Hotel<sup>\*\*\*</sup>, Le Poseidon & Casino du Cap-Vert (Dakar-Senegal)*

*Business Hotel<sup>\*\*\*\*</sup> Le Cafe de Rome & Casino (Dakar-Senegal)*

*Hotel Restaurant "La Madrague"<sup>\*\*\*\*</sup> (Dakar-Senegal)*

**- Pre-opening and opening program of the hotel "Cafe de Rome Abidjan"<sup>\*\*\*\*\*</sup> (06-2014 - Abidjan-Ivoiry Coast)**

*- Set a marketing and sales service.*

*- Plan a productivity method*

*4 Hotels with 200 Rooms, 5 restaurants, 3 Casinos, 780 employees. (TO: 87%, 92KSet, 12, 8M€ of turnover by year)*

#### **(2009 - 2011) General Manager of Tera Hotels, Restaurants & Resorts Group (New Caledonia – South Pacific)**

*In charge four properties:*

*Oure Tera<sup>\*\*\*\*</sup>, Tieti Tera<sup>\*\*\*</sup>, Kanua Tera<sup>\*\*\*</sup> and Royal Tera<sup>\*\*\*\*</sup>*

**- Pre-opening and opening program for Kanua Tera<sup>\*\*\*</sup> (04-2009) and Tera Royal<sup>\*\*\*</sup> (02-2010)**

*- Restructuring of the head office with redefining action (Head office=> Hotels).*

*- Establishment of a Marketing and Commercial Policy with a quality system*

*- Financial and accounting with the establishment of a management control*

*- Human Resources Management of Group*

*210 Rooms, 4 Restaurants, and 360 Employees (TO: 56%, 66KSet, 12, 8M€ of turnover by year)*

#### **(2008 - 2009) General Manager of Ambre Hotel<sup>\*\*\*\*</sup>Sup APAVOU HOTELS GROUP (Mauritius - Indian Ocean)**

*- Operating Management*

**- Hotel renovation program and re-opening**

*298 Rooms, 4 Restaurants, 3 Bars, Fitness center and SPA – 450 Employees*

#### **(2005 - 2008) General Manager of NC Hotels & Resorts Group (Noumea - New-Caledonia)**

**Nc Coral Palms<sup>\*\*\*\*\*</sup>, Nc Park<sup>\*\*\*\*</sup>, Nc Nouvata<sup>\*\*\*</sup>- Nc Pacifique<sup>\*\*</sup>, and Nc La Casa Del Sole<sup>\*\*\*\*</sup>**

*- Quality control and Operating Management*

*- Strengthening of marketing with a political opening to the international market (Wholesalers)*

*- Establishment of a new administrative*

*- Reconstruction of the team management of the group*

*540 Rooms and 4 Restaurants – 220 Employees*

#### **(2003 - 2005) General Manager of Château d'Esclimont<sup>\*\*\*\*</sup>L (St Symphorien-Le-Château – France)**

**Small Luxury Hotels Of the World Group**

*- Management Operating (Hotel and Gastronomic restaurant \*)*

*- Set a commercial platform internal*

*53 rooms and suites, 2 restaurants and 7 meeting rooms, bar and pool - 72 employees*

## PROFESSIONAL EXPERIENCE

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**2001 - 2003) General Manager of KARIBEA Hotels Group, SALAKO\*\*\*, PRAO\*\*\* and CLIPPER\*\*\***  
(Guadeloupe French West Indies)

**(2000 - 2001) General Manager of New Hotel Roblin \*\*\*\*** ERGHOT Group (Paris-France)  
**(1999 - 2000) Director of Operations Hotel CLARET \*\*\*- La Villa Romaine" (Paris) and "Le Grand Hotel des Gobelins\*\*\***  
**(1998 - 1999) Hotel Manager on MS LE LEVANT Deluxe** Cruise Line, « PONANT Cruise line » (CGM Group)  
**(1994 - 1998) Executive Manager, CALBERT Group (USA – Florida)** 3 hotels restaurants, 120 employees  
**(1994) Council Engineer - Relationship Department CRITERES Group (Paris – France)**  
**(1994) Restaurant General Manager of Michel Montignac Restaurant (Paris – France)**

**(1991 - 1994) Instructor & support engineer Software - Group CRITERES (Paris – France)**

**(1991) Chief Purser, French department on the ship NORWAY ex "France".**

**(1991) Front Desk Manager- La Villa\*\*\*\* (Paris – France)**

*Teacher*

**(1990 - 1991) Hotel Restaurant Teacher - Mederic School (Paris – France)**

**(1989 - 1990) Hotel Restaurant Teacher AFEC. (Paris – France)**

*Le Meridien Group*

**(1987-1988) Assistant Hotel Manager - PR department Le MERIDIEN\*\*\*\* (Montreal - Canada).**

**(1986-1986) Assistant Restaurant Manager Le MERIDIEN\*\*\*\* (Trois îlets - Martinique - French West Indies)**

**(1986) Maitre D' in Le MERIDIEN\*\*\*\* (St François - Guadeloupe - French West Indies)**

**(1983-1984) Waiter in La Veille Tour\*\*\*\* (Gosier - Guadeloupe – French West Indies)**

## PROFESSIONAL TRAINING

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**BEP CAP** Hospitality & Restaurant (First and second level Hospitality & Restaurant school)

**B T H** Hospitality and restaurant (Bachelor's degree in Hospitality Management, High hotel school graduate)

**B T S Accounting** with option data-processing (University graduate accounting)

**BACHELOR'S DEGREE** Human Resources Management - O.V.A.R method (HEC Prof. Luc JORDAN)

- Training in technical accounting and payroll input element in Hospitality hotel industry
- Training on software hotels:  
(MICROS, INNSITE, GESTHOTEL, OCTAVE, PROLOGIC, GHM, HIS, ALLEGRO, MGM'INN, AMADEUS ROOM AND MASTER)).
- Computer Training on accounting software:  
(SAARI, ORDIGESTION, CIEL COMPTA & PAYE).
- Computer Training office (Windows and Office package).
- Certification of Teacher training in hospitality and restaurant industry.
- Training Hospitality Human Resource (Conflict Management)

Since 2011 Teacher EGC (Sales and Economy Management - South Pacific University)

## LANGUAGES

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English: Fluent

Spanish, and Italian: Read and spoken.

Notions: Portuguese, Dutch and

## CENTER OF INTEREST AND OTHER

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Interest by Asian and African cultures.

Since 2011 - Speaker of competence in portfolio, EPP TRE (Professional preparation and Technical Job Search project) to EGC South Pacific.

Pilot license PPL, CPL, ATP (IFR, VFR) (FAA)